

**Shri Rawatpura Sarkar University,
Raipur**



Examination Scheme & Syllabus

for

B.COM.-L.L.B.

Semester-III

(Effective from the session: 2020-21)



**Faculty of Law,
Shri Rawatpura Sarkar University, Raipur**

B.COM.L.L.B.

SEM-III

(2020-2021)

S. N	Paper Code	Th/Pr	Name of Subject	Teaching hours per week				Examination Scheme				Total Marks
				L	T	P	TC	Theory		Practical		
								EX	IN	EX	IN	
1	BCOMLLB301	Th	Law of Contract-II	3	1	-	4	70	30	-	-	100
2	BCOMLLB302	Th	Constitutional Law -II	3	1	-	4	70	30	-	-	100
3	BCOMLLB303	Th	Human Resource Management	3	1	-	4	70	30	-	-	100
4	BCOMLLB304	Th	Principles of Marketing	3	1	-	4	70	30	-	-	100
5	BCOMLLB305	Th	Manegerial Accounting	3	1	-	4	70	30	-	-	100
Total contact hrs. per week: 40				Total Credit: 20				Grand Total Marks:500				



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Course Title	Law of Contract-II				
Course Code	BCOMLLB301				
Course Credits	L	T	P	TC	
	3	1	-	4	
Prerequisites	Introduction regarding law of contract II				
Course Objectives	<ul style="list-style-type: none">To inform the students about the elementary ideas and the logic of contract law, the knowledge of which is an assumption for a successful negotiations and agreements with the purpose of concluding a valid contract. In accordance with that, the students will be informed about the standards the knowledge which is a condition for performing particular legal transactions which are concluded among merchants.				
Course Contents	<p>UNIT- I Contract of Indemnity - – Documents/Agreements of Indemnity Definition, Nature and Scope Rights of indemnity holder Commencement of the indemnifier’s liability Contract of Guarantee Definition, Nature and Scope Difference between contract of indemnity and Guarantee Rights of surety Discharge of Surety Extent of Surety’s liability ; Co-surety.</p> <p>UNIT- II Contract of Bailment – Definition – Kinds – Duties of Bailer and Bailee Rights of Finder of goods as Bailee – Liability towards true owner. Rights to dispose of the goods. Contract of pledge</p> <p>UNIT- III Agency – Definition – Creation of Agency; Kinds of Agents Distinction between Agent and Servant Rights and Duties of Agent Relation of Principal with third parties– Delegation Duties and Rights of Agent – Extent of Agents authority Personal liability of Agent – Termination of Agency</p> <p>UNIT- IV Indian Partnership Act- Definition – Nature, Mode of determining the existence of Partnership Relation of Partner to one another. Rights and duties of partner. Relation of partners with third parties – Types of partners. Admission of partners. Retirement – Expulsion Dissolution of Firm ; Registration of Firms.</p> <p>UNIT- V Sale of Goods Act– The Contract of sale Conditions and Warranties Passing of property; Transfer of title. Performance of the Contract. Rights of Unpaid Seller against goods. Remedies for Breach of Contract.</p>				



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Course Outcomes	<ul style="list-style-type: none">• To equip students with a broadly based understanding of the operation of the Indian legal system and legal system of other countries.• To develop a comparative understanding of the different legal systems.• To foster an ability to interpret and use legal language.• To develop in students a critical awareness of the social, political and cultural context in which law operates and its international dimensions.• To develop students' critical interest in reform of the law.
Text Books	<ol style="list-style-type: none">1. Dr. R. K. Bangia- Contract - I2. Avtar Singh - Law of Contract3. J. P. Verma - The Law of Partnership in India4. Saharay H. K - Indian Partnership and Sale of Goods Act5. Krishnan Nair - Law of Contract Hire Purchase Act
Reference Books	<ol style="list-style-type: none">6. Nilima Bhadbhade (ed.), Mulla, Indian Contract Act and Specific Reliefs, Butterworth's India, New7. Delhi, Vol. I & II, (12th Edn.- 2001)8. Chitty on Contracts, Sweet & Maxwell, London, Vol. I & II, (28thEdn. – 1999).9. J. Beatson, Anson's Law of Contract, Clarendon Press, Oxford, (28th Edn. -2002).



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Course Title	Constitutional Law-II				
Course Code	BCOMLLB302				
Course Credits	L	T	P	TC	
	3	1	-	4	
Prerequisites	Introduction regarding Constitutional law-II				
Course Objective	<ul style="list-style-type: none">The purpose of the course is to acquaint the students with the Basic Postulates of the Constitution like the Constitutional Supremacy, Rule of law, and Concept of Liberty. Give them a picture of Constitutional Parameters regarding the organization, Powers and Functions of the various Organs of the Government. The emphasis is also on the study of the nature of federal structure and it's functioning. Finally, the students should be able to articulate their independent views over contemporary crucial constitutional issues.				
Course Contents	<p>UNIT- I Money bills: Legislative powers of Governor, High Courts in States, Subordinate Courts, Panchayat System : Municipalities.</p> <p>UNIT- II Centre State Relations- Legislative, Administrative and Financial Relations; Cooperation and Coordination between the Centre and States, Judicial Interpretation of Centre-State Relations.</p> <p>UNIT- III Liability of State in Torts and Contracts; Freedom of Interstate Trade, Commerce and Inter course; Services under the State - All India Services - Public Service Commissions</p> <p>UNIT- IV Emergency – Need of Emergency Provisions - Different kinds of Emergency - National, State and Financial emergency, Impact of Emergency on Federalism and Fundamental Rights</p> <p>UNIT- V Amendment of Indian Constitution - Need of Amending the Constitution, Methods of Amendment, Process of Amendment and Basic Structure Theory Need For Review of Indian Constitution 5th& 6th Schedule of the Indian Constitution.</p>				
Course	<ul style="list-style-type: none">This course presents fundamental concepts and doctrines of				



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Outcomes	Constitutional Law. The student will be able to identify the legal and societal struggles on each side of the great constitutional cases assigned. This course will be a forum for the discussion of some very heartfelt issues. Understand the evaluation and development of the origin and nature of Indian Constitution. Analyze the role of State in transforming governance for justice, social, economic and political. Decipher the interrelationship between Fundamental Rights, Directive Principles of State Policy and the Preamble.
Text Books	<ol style="list-style-type: none">1. M.P.Jain, Indian Constitutional Law, Wadhwa & Co, Nagpu2. V.N.Shukla, Constitution of India, Eastern Book Company, Lucknow3. Granville Austin, Indian Constitution-Cornerstone of a Nation, OUP, New Delhi
Reference Books	<ol style="list-style-type: none">1. Granville Austin, Indian Constitution-Cornerstone of a Nation, OUP, New Delhi2. H.M.Seervai, Constitutional Law of India (in 3 Volumes), N.M.Tripathi, Bombay3. J.N.Pandey, Constitutional Law of India, Central Law Agency, Allahabad.



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Sem-III
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Course Title	Human Resource Management				
Course Code	BCOMLLB303				
Course Credits	L	T	P	TC	
	3	1	-	4	
Prerequisites	Introduction regarding organizational Behaviour				
Course Objectives	<ul style="list-style-type: none">Develop an understanding of management and organization. The course focuses on important management functions such as planning, organizing, leading and controlling for successful managerial activities. The students will learn how successful managers use organizational resources through organizational functions in order to effectively and efficiently achieve organizational objectives.				
Course Contents	<p>UNIT- I</p> <p>Human Resource Management: Meaning, Nature Functions, Importance, Evolution of HRM Difference between HRM & PM; Role and Qualities of HR Manager.</p> <p>UNIT- II</p> <p>Human Resource Planning: Meaning, Need & Importance Process of HRP; HRP at Different Levels, and Benefits & Limitations of HRP.</p> <p>UNIT- III</p> <p>Acquisition of Human Resources: Job Analysis, Job Description and Specification; Recruitment: Meaning, Process and Sources of Recruitment; Selection: Meaning and Process of Selection.</p> <p>UNIT- IV</p> <p>Training & Development: Meaning, Objective, Need and Methods of Training. Management ; Development: Meaning & Methods.</p> <p>UNIT- V</p> <p>Performance Appraisal: Meaning, Need, Methods and Steps of Performance Appraisal</p>				
Course Outcomes	<ul style="list-style-type: none">Discuss and communicate the management evolution and how it will affect future managers. Observe and evaluate the influence of historical forces on the current practice of management. Understand the concepts related to Business. Demonstrate the roles, skills and functions of management.				
Text Books	1. T. N. Chhabra, Human Resource Management, Dhanpat Rai Co. Pvt. Ltd., New Delhi.				



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	<ol style="list-style-type: none">2. P. Subbaroa, Personnel & Human Resource Management, Himalaya Publishing House, New Delhi.3. Dr. C.B. Gupta, Human Resource Management, Sultan Chand and Sons, New Delhi.
Reference Books	<ol style="list-style-type: none">1. K. Aswathappa, Human Resource Management, Tata Mc Graw Hill Publishing Co. New Delhi.2. Gary Dessler, Human Resource Management, Prentice Hall India.3. S.P. Robbins, Human Resource Management, Prentice Hall of India.



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Sem-III**

(2020-2021)

Course Title	Principles of Marketing				
Course Code	BCOMLLB304				
Course Credits	L	T	P	TC	
	3	1	-	4	
Prerequisites	Introduction regarding Principles of marketing				
Course Objectives	<ul style="list-style-type: none">To introduce the marketing concept and how we identify, understand and satisfy the needs of customers and markets. To analyse companies and competitors and to introduce marketing strategy to increase awareness of the strategic and tactical decisions behind today's top performing brands.				
Course Contents	<p>UNIT- I Introduction to Marketing Meaning, Nature, importance and Scope of marketing, Basic concept of marketing need, want and desire, Distinction between market and marketing, Difference between marketing and selling, Significance and functions of marketing, Role of marketing manager, Concept of Marketing Mix.</p> <p>UNIT- II Product and type of product, Product Planning, product line and product mix, product life cycle Stages and strategies, new product development and brand and its types branding of a product, price- meaning nature, pricing criteria and methods of pricing.</p> <p>UNIT- III Marketing segmentation and Positioning: Meaning and definition of segmentation, Different ways to segmentation and basis for segmentation, Requirements of market segmentation and benefits of segmentation. Product Positioning and its importance.</p> <p>UNIT- IV Promotion and physical distribution of product: Meaning and definition of advertising , Promotion mix: steps in promotion mix, Elements in promotion mix, Sales promotion, Direct Marketing and personal selling, Recent Trends in Promotion Sale. Advertising – Role of Advertising, Types of channel, Selection of distribution channel. Concept of Consumer behavior. Concepts and Type of Consumers</p> <p>UNIT- V Marketing and its types-services marketing, rural marketing; Recent trends in marketing, Marketing Research – Meaning & scope – marketing research procedure; Types& techniques of Marketing Research, Meaning , importance and relevancy of Marketing Ethics.</p>				



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Course Outcomes	<ul style="list-style-type: none">• To examine and discuss the key concepts and principles of marketing;• To identify and explain the main factors involved in understanding the marketplace;• To demonstrate an integrative understanding of the steps involved in marketing planning• To analyse the components of the marketing mix;• To access, analyse, evaluate and synthesise information appropriate for marketing activities..
Text Books	<ol style="list-style-type: none">1. Sontaki C N – Marketing Management-Kalyani Publishers.2. Mamoria C B – Marketing Management.2. SaxenaRajan-Marketing Management-TMH Publication.
Reference Books	<ol style="list-style-type: none">1. Sherlekar S – Marketing Management-HPH.2. Kotler Philip- Marketing Management PHI.Stanton J William , .3. Etzel Michael J, Walker Bruce J- Macgraw Hill



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Course Title	Managerial Accounting				
Course Code	BCOMLLB305				
Course Credits	L	T	P	TC	
	3	1	-	4	
Prerequisites	Introduction regarding Managerial Accounting				
Course Objectives	<ul style="list-style-type: none">To use debit and credit accounting to record and adjust basic business transactions. To prepare multi-step income statements, classified balance sheets, and statements of retained earnings.				
Course Contents	<p>UNIT- I Meaning, Definition and Objectives of Cost Accounting- Advantages and Limitations of Cost; Type, Classification And Elements of Cost Accounting, Meaning, Definition and other important Concept of Management Accounting Differences between Cost Accounting, Management Accounting and Financial Accounting, Financial Statements - tools for the analysis of Financial Statement (only theory).</p> <p>UNIT- II Ratio Analysis -Meaning, Uses and Limitations of Ratios, types of Ratios, Liquidity Ratios, Profitability Ratios, Activity Ratio and Solvency Ratios.</p> <p>UNIT- III Fund Flow Analysis and Cash Flow Analysis. Costing -Meaning, Uses and Limitations, Budgetary Control -meaning, objectives, advantages & limitations of Budgetary Control -Types of Budgets (Theory) Fixed & Flexible Budget & Cash Budget. (Practical)</p> <p>UNIT- IV Methods of Pricing of Material Issues: FIFO and LIFO, Overheads Classification, Allocation, Apportionment and Absorption of Overhead Under and Over Absorption, Labor: Accounting and Control :Time Keeping and Time Booking Concept and Treatments of Idle Time, Over Time, Labor Turnover and Fringe Benefits.</p> <p>UNIT- V CVP Analysis - Uses and Limitations of Marginal Costing -Assumptions of BE chart -Simple Problems relating to Decision Making based on Marginal Costing, Standard Costing meaning, uses and limitations, Variance Analysis: Full Theory Concept and Practical of Material and Labor Variances only.</p>				



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Course Outcomes	<ul style="list-style-type: none">• To use debit and credit accounting to record and adjust basic business transactions. To prepare multi-step income statements, classified balance sheets, and statements of retained earnings. To use basic financial statement ratio analysis to evaluate financial performance To demonstrate knowledge of each step in the accounting cycle. To know and apply organizational internal control components. To use Generally Accepted Accounting Principles (GAAP) to record common business transactions involving merchandise inventory, cash, and accounts receivable transactions.
Text Books	<ol style="list-style-type: none">1. Maheswari. S.N, Management Accounting, Sultan Chand & Sons. Cost and Management Accounting M.Lagrawal, Dr. K.L Gupta Sahitya Bhawan Publication.
Reference Books	<ol style="list-style-type: none">1. Sharma R.K & Shashi K. Gupt, Management Accounting, Kalyani Publishers.2. Khan & Jain, Management Accounting, Tata McGraw Hill.3. Ravi Kishore -Advanced Management Accounting, Taxmann Allied Service. Menmohan and Goyal -Principles of Management Accounting, Kalyani Publishers